Who Are the Top 1 Percent Earners in Europe?

By OLIVER DENK\*

Top earners have become the subject of intense public and scholarly

debate. This is the first paper that comprehensively documents the

profiles of the 1 percent highest paid employees across 18 European

countries. I use the largest harmonized source available, a matched

employer-employee dataset covering 10 million employees. Workers in

the top 1 percent tend to: be 40-60 years old, be men, have tertiary

education, work in finance or manufacturing, and be senior managers.

The analysis also uncovers several cross-country differences: Top

earners are younger in Eastern Europe, and they include more women

in countries with higher overall female employment.

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Förster, Paula Garda, Antoine Goujard, Peter Hoeller, Namhi Kim, Catherine L. Mann, Jean-Baptiste Michau, Monika

Queisser, Nicolas Ruiz, Jean-Luc Schneider, Cyrille Schwellnus, Matteo Sostero, and seminar participants at the 2016 Annual Meeting of the American Economic Association, the 2016 STICERD Alumni Conference at the London School of

Economics and the OECD for useful comments and suggestions. This draft is from February 2017 and builds on my 2015

OECD Economics Department Working Paper under the same title.

**JEL classification:** D31; D63; J21; J31.

**Keywords:** Income inequality, high earners, top 1 percent, bottom 99 percent, earnings

distribution, Europe.

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Top income earners have increasingly come under the spotlight in both policy and scholarly circles over recent years, as evidence has mounted that their incomes are an important driver of high income inequality (Atkinson, Piketty and Saez 2011; OECD 2011; Alvaredo et al. 2013; Förster, Llena-Nozal and Nafilyan 2014). The issue of top income earners has been particularly prominent in Anglo-Saxon countries, where their income share has risen the most. But it is also being hotly debated in Continental Europe which has seen more muted increases in income shares at the top over past decades. This is, for example, reflected in the slogan "we are the 99 percent", i.e. the bottom 99 percent of the income distribution, coined by the Occupy movement. Originating from New York, Occupy protests subsequently spread to Germany, Spain, the United Kingdom and other European countries.

While the literature to date has been mainly concerned with the estimation of top income shares, knowledge on who these top income earners actually are is scarce. Studies on top incomes often rely on tabulated statistics from administrative data on tax returns (beginning with Piketty 2003; Piketty and Saez 2003), not the individual observations themselves. Even when individual observations are available from income tax or social security data, they frequently contain little information on personal characteristics, such as education, occupation or industry of the worker. This problem is accentuated by tax units being defined by the family in many countries, whereas variables of interest often relate to one person. The drawback of most individual-level surveys is their small sample size and insufficient coverage of top income earners. The result is that few studies on the attributes of top income earners exist and those that do focus on either a single country or a particular attribute.

This paper is the first study to fill these gaps by providing a comprehensive analysis of the profiles of the employees with the top 1 percent labor incomes across 18 European countries. It uses the Eurostat Structure of Earnings Survey

(SES), a matched employer-employee dataset, from 2010, the most recent year available. With a total of 10 million observations, the SES is the largest available dataset harmonizing earnings across Europe. Employers report information to the SES. This has the advantage of ensuring high data accuracy and avoiding low response rates by top earners. The sample covers, however, only the population of employees, not the self-employed. The focus is on labor income the data for which include salaries and bonuses and are not censored above a particular threshold. Labor income is the largest source of income heterogeneity and, as the observed characteristics analyzed, related most closely with a single individual; capital income would have the difficulty of attributing it to any one person, especially in the context of joint savings by several household members.

The SES provides labor income for 6 percent of the population of employees. To what extent are the characteristics of the top 1 percent in the sample representative of those of the top 1 percent in the population? Several papers relying on administrative records, in principle covering the universe of taxpayers, have documented selected features of the top 1 percent in a small subset of countries of this dataset. They can therefore be used for external benchmarking. Estimates in these studies are similar to the ones in this paper, for instance for France (Amar 2010) and the United Kingdom (Brewer Sibieta and Wren-Lewis 2007). This indicates that the SES sample is broadly representative of the characteristics of the employees with the 1 percent highest labor incomes. Moreover, some of these related studies also cover the self-employed and include capital income in the definition of income rank. Hence, a further implication of the similarity of the findings is that the absence of the self-employed and of capital income from the dataset in this paper may not have a systematic influence on the analysis.

The main contribution of this paper is to present descriptive statistics on the socio-demographic and job characteristics of the top 1 percent earners and

contrast them with the characteristics of the bottom 99 percent earners. Personal attributes it focuses on are the employee's age, gender and highest attained level of education. In addition, evidence is provided on the number of years the employee has been with her firm, industry and occupation. The appendices to the paper contain extensive sets of cross-country comparative data and individual country profiles. The descriptive statistics focus on the distribution of characteristics among the top earners and compare it with the rest of the population. The paper then employs regression analysis to determine the characteristics that, conditional on the characteristic, make it more likely for an employee to be a top earner, irrespective of the frequency of characteristics in the population. For example, workers aged above 60 are not many among the top 1 percent and the bottom 99 percent, even if much more common among the top 1 percent. The regressions, however, show that workers above 60 are unusually often represented in the top 1 percent, as conditional on being above 60 their probability of being in the top 1 percent is higher than for other ages.

Several patterns emerge that are common across countries. The top 1 percent tend to: be in the 40s and 50s; be men; have a tertiary education degree; work in finance, manufacturing, or wholesale and retail; and be employed as chief executives or in other senior management positions. 70 percent among the top 1 percent are between 40 and 59 years old, while workers in this age group make up half of all other employees. 80-85 percent among the top 1 percent are men versus 50-55 percent among the bottom 99 percent. The share of men among the top 1 percent exceeds 90 percent in two countries: Germany and Luxembourg. 80-85 percent among the top 1 percent completed tertiary education, compared with 30-35 percent among the bottom 99 percent. Half of the top 1 percent are employed in finance, manufacturing, or wholesale and retail. 15 percent of them are chief executives or senior officials and another 45 percent corporate managers.

Besides these patterns which are broadly similar across Europe, the analysis uncovers important differences between countries.

First, top earners are disproportionately younger, often in their 30s, in Eastern European countries (the Czech Republic, Estonia, Hungary, Poland and the Slovak Republic). The much younger age of top earners in Eastern Europe is likely related to the economic transformation of these countries after the fall of the Iron Curtain. Workers already in the labor market during the 1980s, the latter years of communism in Eastern Europe, have a smaller chance than in Western Europe of having moved up to the top 25 years later. I show that the differences in the age composition of top earners between Eastern and Western Europe are not explained by a generally younger workforce in Eastern Europe.

Second, in countries with higher overall female employment more of the top 1 percent are women. The paper makes no attempt to establish causality from higher female employment to more women at the top. Nevertheless, one way to interpret this finding is that general measures to broaden female participation in the labor market might have the benefit of facilitating high-paying careers for women.

Third, the information and communication industry is unusual in that in countries with a high share of the bottom 99 percent working in this industry the share of the top 1 percent working in information and communication is low. While this result, too, is obtained from a simple cross-country correlation, it is consistent with the hypothesis that such technologies are complementary with high-skilled tasks in other industries.

Fourth, health professionals are a large group of top earners in several countries. Life expectancy is positively correlated with the share of the top 1 percent who are health professionals. The correlation suggests the possibility of life expectancy gains from high-paid, high-skilled health professionals. I show that

the same statistical relationship does not hold for the share of the bottom 99 percent who are health professionals.

Fifth, the top 1 percent have on average stayed three years longer with their current firm than other workers. Many of the top 1 percent are either new recruits or have had a career with their employer for more than 20 years. New recruits are less frequent among the top 1 percent in Southern European countries (Greece, Italy, Portugal and Spain). This could be a sign of stronger family ties or lower labor market flexibility at the top in these economies.

I proceed with regressions to determine the characteristics which significantly raise the probability of earning a top 1 percent labor income, conditional on the characteristic. People who are older, who are male, with a tertiary education degree, who work in the financial, the information and communication or the professional services industries, and who are employed as chief executives or in other senior management positions are the most likely to be in the top 1 percent, given their profile. By contrast, firm-specific skills (when captured by the length of firm tenure) as opposed to general skills influence the likelihood of being a top earner little, when other observable characteristics are controlled for.

A small literature on the profiles of high income earners has emerged, but the few studies available to date examine either a single country or a single characteristic of interest. At this stage, I provide only a brief overview of the related papers. The next section quotes their quantitative findings, when these are compared with the ones in this paper.

For the United States, different authors have analyzed the composition of top income households by their age (Auten, Gee and Turner 2013), gender (Guvenen, Kaplan and Song 2014), industry (Kaplan and Rauh 2010) and occupation (Bakija, Cole and Heim 2012). Brewer, Sibieta and Wren-Lewis (2007) provide a comprehensive account of the characteristics of high income earners in the United Kingdom. Several papers have conducted similar investigations for other

countries; among them are Fortin et al. (2012) and Statistics Canada (2013) for Canada, Amar (2010) and Godechot (2012) for France, and Budría and Díaz-Giménez (2007) for Spain. Atkinson et al. (2016) describe the gender composition of top incomes in eight countries applying individual income taxation: Australia, Canada, Denmark, Italy, New Zealand, Norway, Spain and the United Kingdom. The 2002 wave of the SES was used by Simón (2010) and Du Caju et al. (2010) to study the determinants of wage inequality and the size of inter-industry wage differentials in up to nine European countries, but they did not focus on top earners. In earlier work (Denk 2015), I used the same data source as in this paper to analyze pay levels, in particular of high earners, in the financial industry.

The remainder of the paper is organized as follows. The next section describes the data. Section II presents the average statistics across Europe and benchmarks them with what is known, if anything, from tax records and other data sources. Section III documents several systematic differences between countries. Section IV proceeds with the regression analysis. The last section concludes. Appendix A1 provides cross-country comparisons and Appendix A2 individual country profiles.

#### I. The Data

The analysis uses the Eurostat Structure of Earnings Survey (SES), the largest European-wide harmonized data source on earnings. The SES has individual-level data on the characteristics of employees, including earnings, their employers and jobs in 18 countries of the European Economic Area: 17 from the European Union and Norway. The data for Germany are from the 2006 edition of the SES, the most recent version available. The SES covers a repeated cross-section of employees and was conducted in 2002 (for a smaller set of countries), 2006 and 2010. Results for this paper are qualitatively and quantitatively similar for 2006,

before the global financial crisis, and 2010, during the global financial crisis. The nature of the findings, which are based on the 2010 wave, is thus not predicated on the state of the economy and the labor market at the time of the crisis.

The SES is a matched employer-employee dataset. As the employers report information, the SES is designed to be more reliable than household surveys in ensuring data accuracy and comprehensive coverage of top earners. The data are obtained from a sample of employees drawn from a stratified sample of local units of enterprises, or the enterprises themselves where the enterprise has no decentralized activities. The coverage of enterprises with at least 10 employees is mandatory, that of enterprises with fewer than 10 employees optional. The sampling procedure has usually two stages. In the first stage, a stratified random sample of local units is drawn. Stratification criteria may include the industry, the number of employees in the enterprise which the local unit belongs to and the region. For the second stage, a simple random sample of employees is typically taken within each of the selected local units. Some countries use only a one-stage sample and cover all employees within the reporting local units.

The income variable I focus on is gross annual labor earnings, or annual labor earnings before tax deductions and social security contributions payable by the employee. Besides salaries, the data comprise "any periodic, irregular, ad-hoc and exceptional bonuses and other payments that do not feature every pay period" (European Commission 2010). This is of particular importance for high income employees, especially in certain industries such as finance. The labor income of employees who have worked for less than one year for their current employer is adjusted on an annual basis, so that the sample consists of full-year equivalent

For example, the Eurostat household survey European Union Statistics on Income and Living Conditions (EU SILC) is available annually, while the SES is conducted every four years. However, besides the higher reliability of information, the SES also has the advantage of a significantly larger sample size. The higher frequency of the EU SILC allows timely tracking of overall income inequality (OECD 2015), even if top incomes are not well covered (Ruiz and Woloszko 2016). The European Union Labour Force Survey does not contain data on labor earnings.

employees.<sup>2</sup> In the statistics presented, observations from the same country are weighted to make the sample better aligned with the actual population. The survey data systematically cover all industries, with the exception of "public administration, defense and compulsory social security" in Belgium, Germany, Italy, Luxembourg, Norway and Portugal.

The incomplete coverage of enterprises with fewer than 10 employees and of employees in the public administration should not be an important constraint on the analytical findings, as very few of them are likely to be top 1 percent earners. For example, excluding workers in the public administration for all countries does not materially affect any of the results. Nevertheless, the SES also has potential drawbacks which must be kept in mind when interpreting the results. The most important caveat is the absence of self-employed persons from the sample. For example, Brewer, Sibieta and Wren-Lewis (2007) find that the top 1 percent in the United Kingdom receive more of their income, about 22 percent, from self-employment than the average taxpayer. A final consideration is the frequently used practice of "top-coding", which censors data by reporting a smaller value for incomes above a threshold to ensure anonymity. The SES data are not top-coded.<sup>3</sup>

The total number of observations for the 18 countries in the sample is 10.2 million (Table 1). They represent 6 percent of all employees in the sampled countries when the OECD Economic Outlook database is used. The sample size varies considerably across countries; it exceeds 1 million in the Czech Republic, Germany and Norway and is less than 50,000 in Greece and Luxembourg. The survey covers more than 20 percent of the population of employees in the Czech

<sup>&</sup>lt;sup>2</sup> The paper follows Eurostat practice (European Commission 2010) and adjusts the earnings of employees working for less than one year but more than 30 weeks to their full-year equivalent. This effectively assumes that these employees earned the same labor income with their previous employer and were not outside employment between the two jobs. Employees working for less than 30 weeks are excluded from the analysis.

<sup>&</sup>lt;sup>3</sup> The exception is Germany for which labor income is top-coded when it exceeds EUR 1 million. However, the bottom 99 percent-top 1 percent labor income cut-off is well below this level, so that top-coding for Germany has no limitations for the main parts of the analysis.

Republic, Estonia, Hungary, Norway and the Slovak Republic. Using the sample weights to calculate the top 1 percent and the bottom 99 percent shows that the 1 percent highest earners in the survey are sampled in an approximately representative manner; they make up 0.95 percent of all observations.

TABLE 1—SAMPLE SIZE

	Top 1 percent	Bottom 99 percent	Share of total employees, percent	
Belgium	1,351	125,615	3.4	
Czech Republic	22,470	1,651,426	39.4	
Estonia	1,913	105,330	21.2	
Finland	3,201	286,400	13.2	
France	3,199	201,211	0.8	
Germany	18,471	3,032,045	8.3	
Greece	416	36,068	1.2	
Hungary	4,039	831,168	23.4	
Italy	3,039	250,184	1.4	
Luxembourg	178	17,106	5.1	
Netherlands	1,766	156,015	2.1	
Norway	13,900	1,398,690	58.1	
Poland	6,332	638,079	5.4	
Portugal	1,279	108,107	2.6	
Slovak Republic	6,707	676,914	37.8	
Spain	4,655	194,713	1.2	
Sweden	2,592	257,848	6.1	
United Kingdom	1,457	165,514	0.7	
European Union*	96,965	10,132,433	6.0	

*Notes:* The table provides the breakdown of the sample by country. The second column gives the number of observations for the top 1 percent in the survey, the third column the number of observations for the bottom 99 percent in the survey and the last column the share of all employees in the country covered in the survey. Categorization into top 1 percent and bottom 99 percent is calculated using sample weights, which is why the number of observations for the top 1 percent is not exactly 1 percent of the total number of observations. European Union\* lists the aggregate statistics for the European countries in the sample.

## **II. Descriptive Statistics**

This section first measures labor income shares of the top 1 percent and then presents descriptive statistics by age, gender, education, length of firm tenure,

industry and occupation. It ends with a quantitative comparison of the results with those in the literature in the few cases where papers previously studied similar issues for selected countries.

#### A. Labor Income Inequality at the Very Top

The labor income share of the top 1 percent earning employees is 5-6 percent on average across European countries (Panel A of Figure 1). It is largest in the United Kingdom, and tends to be high in Eastern Europe (Hungary, the Slovak Republic, Poland) and low in Northern Europe (Finland, Norway, Sweden). EU\* is the unweighted average across countries. Portugal is another country where the income share of the top 1 percent is high, while at the other end countries in Northern Europe are joined by Belgium and Spain.

Bonuses make up one-fifth of the labor income of top earners on average and are a particularly common pay method in the United Kingdom and Luxembourg. When comparing countries with one another, top labor income shares tend to be higher the more of top 1 percent earnings are bonuses, rather than salaries. This possibly reflects a lower certainty equivalent when more labor income is paid out in bonuses. The relationship is particularly tight in Western Europe. It is weaker when Eastern European countries, which have high top income shares and low use of incentive pay, are included.<sup>4</sup>

Top income inequality is correlated with indicators of more broadly defined inequality. Countries with higher overall earnings inequality, as measured by the Gini coefficient for labor income, have higher earnings inequality at the top, as measured by the labor income share of the top 1 percent (Panel B of Figure 1).

<sup>&</sup>lt;sup>4</sup> In the sample with Western European countries: Regressing the labor income share of the top 1 percent on the share of bonuses in the labor income of the top 1 percent yields a coefficient estimate of 0.152 and a p-value of 0.002. The R-squared is 0.613 and the number of observations 13. In the sample with all countries: Regressing the labor income share of the top 1 percent on the share of bonuses in the labor income of the top 1 percent yields a coefficient estimate of 0.084 and a p-value of 0.067. The R-squared is 0.194 and the number of observations 18.

Panel A. Labor income of the top 1 percent divided by aggregate labor income



Panel B. Labor income inequality overall and at the top

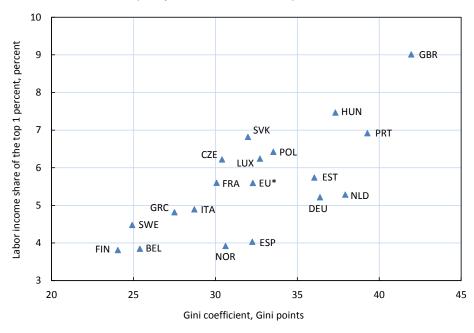


FIGURE 1. LABOR INCOME INEQUALITY AT THE VERY TOP

*Notes:* The figure shows the heterogeneity in top labor income shares across countries and the cross-country correlation between overall labor income inequality and labor income inequality at the top. EU\* is the unweighted average across the European countries in the sample.

These shares for top incomes are smaller than in related work (Alvaredo et al. 2016), which uses tax return data on total income of the entire population, not labor income of employees. Differences are likely related to this paper's exclusion of capital income, the non-employed and self-employed and incomplete coverage of enterprises with fewer than 10 employees and employees in the public administration. Capital income is more concentrated than labor income, and full coverage of the non-employed and public sector employees (who earn less than average) would raise the bottom 99 percent-top 1 percent cut-off. These channels thus keep the top income shares in this paper down. Alvaredo et al. (2016) report data for ten countries around the year 2010 according to which, consistent with my findings, the income share of the top 1 percent is much greater in the United Kingdom than in other countries. Subsection II.C shows that, despite the smaller top income shares in this paper, the characteristics of top earners are similar when results based on administrative records exist. Characterizing the profiles of the top 1 percent earners requires less income precision than the correct calculation of top income shares, as what matters is whether a person belongs to the top 1 percent, not what her exact income is.

The cross-country variation in the labor income share of the top 1 percent is related with indicators of labor market institutions. Top earners obtain a smaller share of the economy's aggregate labor income in countries where more workers are covered by collective wage bargaining (Figure 2). The indicator for collective wage bargaining is taken from the database on Institutional Characteristics of Trade Unions, Wage Setting, State Intervention and Social Pacts. The relationship is statistically significant at the 1 percent level, even though a few countries show a somewhat different pattern.<sup>5</sup> One way to interpret this cross-country bivariate correlation is that collective wage bargaining systems may support "middle-class"

Regressing the labor income share of the top 1 percent on the coverage of collective wage bargaining yields a coefficient estimate of -0.038 and a p-value of 0.003. The R-squared is 0.438 and the number of observations 18.

workers in receiving a larger share of the wage pie. This argument concentrates on the influence of the non-executive side of worker bargaining on top income inequality, unlike Piketty, Saez and Stantcheva (2014) who study the executive side. It is in line with evidence in Jaumotte and Osorio Buitron (2015) who analyze the relationship between the total income share of the top 10 percent and union density with a particular focus on capital income.

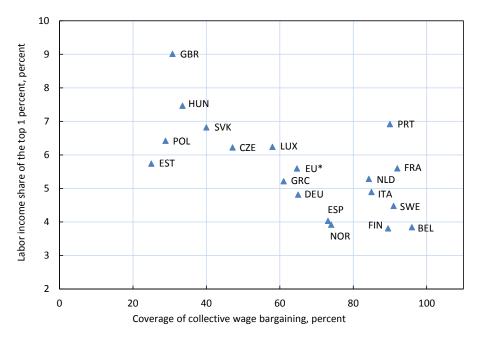


FIGURE 2. COLLECTIVE WAGE BARGAINING AND THE LABOR INCOME SHARE OF THE TOP 1 PERCENT *Notes:* The figure shows a negative, statistically significant at the 1 percent level, cross-country correlation between the coverage of collective wage bargaining and the labor income share of the top 1 percent. EU\* is the unweighted average across the European countries in the sample.

Looking at the profiles of the 1 percent highest paid employees shows that nearly all work full-time and have a permanent contract in each of the 18 countries. A slim majority of top earners is employed in firms that have more than 250 employees. The proportion of employees who work in these large firms is greater among the top 1 percent than the bottom 99 percent, except in Northern European countries (Finland, Norway and Sweden). The remainder of the section

studies in detail how other characteristics vary with the position in the earnings distribution.

## B. Average Composition of the Top 1 Percent Earners

The descriptive statistics below depict the unweighted average across the 18 European countries in the sample.

Age.—The top 1 percent tend to be in the 40s and 50s (Figure 3; Figure A1.1 in Appendix A1; Panels A in Appendix A2). Overall, 9 out of 10 top 1 percent earners are between 30 and 59 years old. The probability of being in the top 1 percent increases monotonically with age, from 0.07 percent for the 20-29-year-olds to 1.66 percent for the 60 and older group. These statistics do not control for other observable characteristics, which is the subject of Section IV.

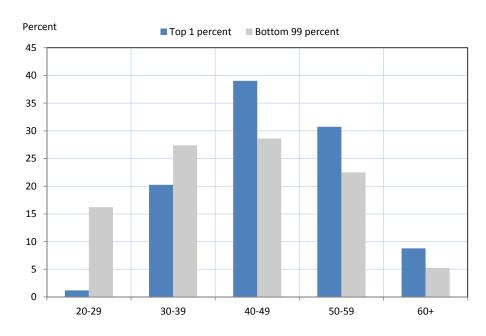


FIGURE 3. AVERAGE SHARE OF AGE GROUPS

*Notes:* The figure shows that employees in the top 1 percent are often in their 40s and 50s, whereas employees less than 40 years old are a relatively large group of the bottom 99 percent. A few hundred observations of people aged between 10 and 19 years have been removed from the sample.

Gender.—Most of the top earners are men and disproportionately so: 80-85 percent among the top 1 percent are men versus 50-55 percent among the bottom 99 percent (Figure 4; Figure A1.2 in Appendix A1; Panels B in Appendix A2). The share of men among the top 1 percent exceeds 75 percent in all countries and 90 percent in two: Germany and Luxembourg. Women are represented less among high-earning individuals relative to the European average in some countries which introduced, or are in the process of introducing, regulatory quotas for female directors on corporate boards, including Belgium, France, Germany and Norway. The probability of being in the top 1 percent is 1.59 percent for men and 0.35 percent for women.

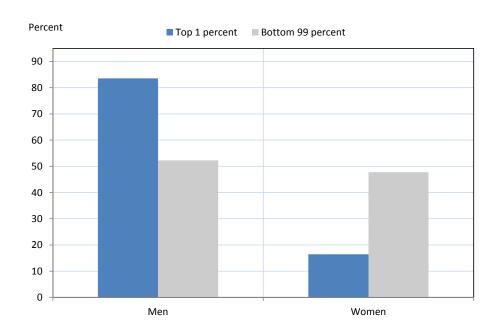


FIGURE 4. AVERAGE SHARE OF MEN AND WOMEN

Notes: The figure shows that employees in the top 1 percent are very often men, whereas employees as a whole are about half men and half women.

Education.—A higher educational attainment strongly raises the likelihood of earning a top 1 percent labor income (Figure 5; Figure A1.3 in Appendix A1; Panels C in Appendix A2). Among the top 1 percent 80-85 percent completed

tertiary education, compared with 30-35 percent for the bottom 99 percent. Top 1 percent earners with only primary education or lower secondary education are rare. This pattern is very similar across countries. The probability of being in the top 1 percent is 0.12 percent for employees with less than upper secondary education, 0.31 percent for those with upper secondary education (but not more) and 2.56 percent for those with tertiary education.

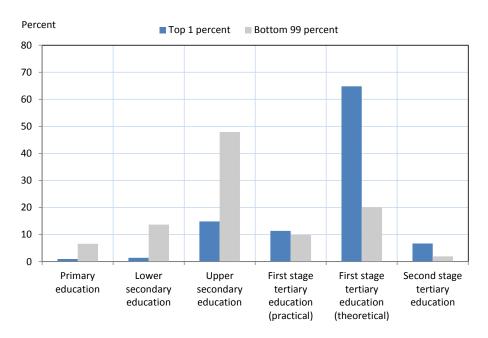


FIGURE 5. AVERAGE SHARE OF HIGHEST EDUCATION DEGREE

*Notes:* The figure shows that most employees in the top 1 percent have a tertiary education degree, whereas the majority of employees in the bottom 99 percent have at most a secondary education degree.

Length of Firm Tenure.—The top 1 percent have on average stayed three years longer with their current firm than other workers (Figure 6; Figure A1.4 in Appendix A1; Panels D in Appendix A2). They tend to be either relatively new recruits or have stayed with their employer for more than 20 years. But the probability to be a top earner is below-average for employees with a career of less than 5 years at their present company.

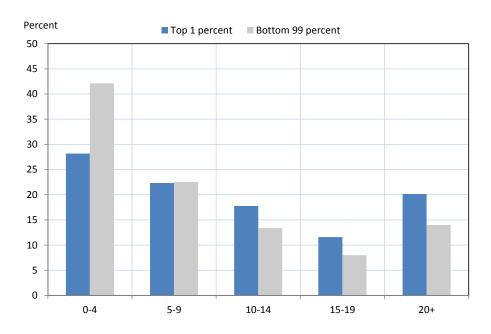


FIGURE 6. AVERAGE SHARE OF YEARS OF FIRM TENURE RANGES

*Notes:* The figure shows the distribution of the top 1 percent and the bottom 99 percent by the number of years a person has worked for her current employer.

Industry.—Industries are available based on NACE Rev. 2. The three industries in which most of the top 1 percent work are finance and insurance, manufacturing, and wholesale and retail trade (Figure 7; Figure A1.5 in Appendix A1; Panels E in Appendix A2).<sup>6</sup> When compared with the bottom 99 percent, top earners are much more represented in finance and insurance (probability of 3.81 percent to be in the top 1 percent), the information and communication (ICT) industry (2.70 percent) and professional services (2.52 percent). The fraction of workers in finance and insurance increases from 20 percent among the top 1 percent to 27 percent among the top 0.1 percent.

<sup>&</sup>lt;sup>6</sup> In these statistics: Finance and insurance includes real estate activities; manufacturing includes mining and quarrying; administrative and support services includes other service activities; energy is waste management and the supply of electricity, gas, steam and water; and leisure activities is accommodation, food services activities, arts, entertainment and recreation.

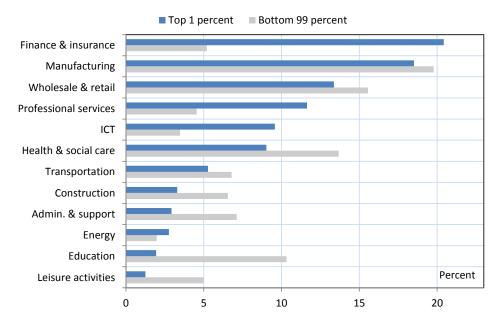


FIGURE 7. AVERAGE SHARE OF INDUSTRIES

*Notes:* The figure shows the distribution of the top 1 percent and the bottom 99 percent by industry. Some 1-digit industry codes in NACE Rev. 2 have been pooled to ensure readability (see footnote to the main text). Employees in the public administration are not available for all countries and are therefore removed from the sample for cross-country comparison. Germany is excluded from the average since its industry classification is defined according to NACE Rev. 1.1.

Occupation.—Occupations are available based on ISCO-08. Top executives and business and finance professionals receive much attention in the public debate, but their proportion among the top 1 percent is only about a quarter (Figure 8; Figure A1.6 in Appendix A1; Panels F in Appendix A2). Non-executive managers make up 45 percent. The share of the top 0.1 percent who are top executives or business and finance professionals is almost 40 percent and therefore higher than the equivalent share for the top 1 percent. The probability of being in the top 1 percent is 19.30 percent for CEOs and senior officials, 12.05 percent for administrative and sales managers and 6.30 percent for production managers.

<sup>&</sup>lt;sup>7</sup> In these statistics: Administrative/sales workers is clerical support workers and service and sales workers; production workers is plant and machine operators and assemblers, craft and related trades workers, and skilled agricultural, forestry and fishery workers; and elementary workers is elementary occupations and armed forces occupations.

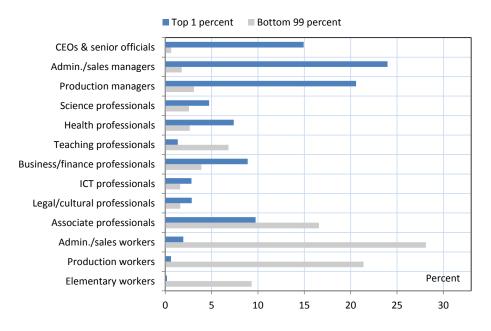


FIGURE 8. AVERAGE SHARE OF OCCUPATIONS

*Notes:* The figure shows the distribution of the top 1 percent and the bottom 99 percent by occupation. Several 2-digit occupation codes in ISCO-08 have been pooled to ensure readability (see footnote to the main text). Germany is excluded from the average since its occupation classification is defined according to ISCO-88.

#### C. Comparison with Existing Results

To what extent are the characteristics of the top 1 percent in the sample representative of those of the top 1 percent in the population? Several papers using administrative records, in principle covering the universe of taxpayers, have documented selected features of the top 1 percent in a small subset of countries. They can therefore be used for external benchmarking, although contrary to this paper they often include the self-employed and capital income. The main insight of this subsection is that the estimates I obtain are close to previous ones in the few cases where such estimates are available. The similarity of results in this and other papers indicates that the SES sample is broadly representative of the

<sup>&</sup>lt;sup>8</sup> Some features of the top 1 percent in these papers are reported only graphically. In these cases, the numbers provided in this subsection are estimates.

characteristics of the employees with the 1 percent highest labor incomes. It also suggests that external validity of the phenomena in this paper goes beyond the specific focus on the labor income of employees, given the more comprehensive income definition and population coverage in some of the other papers.

Several studies quantify the number of women among top earners for individual countries. Atkinson et al. (2016) use tax returns to describe the gender distribution of top earners in four countries that are also in this paper: Italy, Norway, Spain and the United Kingdom. Even though their data are based on all taxpayers (including the self-employed) and total income (including capital income), my results are similar to theirs. Atkinson et al. (2016) find that the proportion of women among the top 1 percent is 18 percent in Italy, 13 percent in Norway, 22 percent in Spain and 17 percent in the United Kingdom, compared with 15 percent for Italy, 11 percent for Norway, 24 percent for Spain and 13 percent for the United Kingdom in this paper. Similarly, Brewer, Sibieta and Wren-Lewis (2007) estimate that in 2005 approximately 15 percent of the top 1 percent in the United Kingdom were women. According to Amar (2010), in 2007 13 percent among the top 1 percent earners in France's private sector were women, only a tad less than the 14 percent this paper finds. Outside Europe, Guvenen, Kaplan and Song (2014) and Fortin et al. (2012) show that women make up 18 percent in the United States and 17 percent in Canada among the top 1 percent.

With respect to age, according to Brewer, Sibieta and Wren-Lewis (2007) in 2005 about 65 percent of the top 1 percent in the United Kingdom were between 35 and 54 years old, the same number I obtain for 30-49-year-olds. For France, Amar (2010) estimates that in 2007 72 percent among the 1 percent highest earners were in the 40s and 50s, which is nearly identical to the 71 percent in this paper. Of the top 1 percent, approximately 50 percent are 35-54-year-olds in the United States (Auten, Gee and Turner 2013) and 80 percent 35-64-year-olds in Canada (Fortin et al., 2012).

Fewer systematic results are available for industry and occupation. Denk (2015) relies on the same data source as the one in this paper to estimate the proportion of top earners working in finance and insurance. Kaplan and Rauh (2010) and Kennedy et al. (2015) document that many top earners in the United States and Ireland work in finance, consistent with the evidence for the European countries in Denk (2015) and this paper. For France, I find that 20 percent of the top 1 percent earning employees work in finance and insurance, compared with 18 percent for 2007 in Amar (2010). Bakija, Cole and Heim (2012) use a different classification system to determine high income occupations in the United States. Similar to my results, they emphasize the importance of executives, managers and financial professionals.

#### **III. Cross-Country Differences in the Composition of Top Earners**

This section sheds light on several cross-country differences in the composition of top earners.

#### A. Age in Eastern and Western Europe

Comparing Eastern European countries (the Czech Republic, Estonia, Hungary, Poland and the Slovak Republic) with Western European countries shows that the top 1 percent are disproportionately younger, often in their 30s, in Eastern Europe (Panel A of Figure 9). This is even though the age structure as a whole does not differ between these two groups of countries (Panel B of Figure 9). The proportion of 30-39-year-olds among the top 1 percent exceeds 30 percent in each of the five Eastern European countries. It is below 25 percent in the other 13 countries. The much younger age of top earners in Eastern Europe is likely related to the economic transformation of these countries after the fall of the Iron Curtain. Workers already in the labor market during the 1980s, the latter years of

communism in Eastern Europe, have a smaller chance than in Western Europe of having moved up to the top 25 years later.

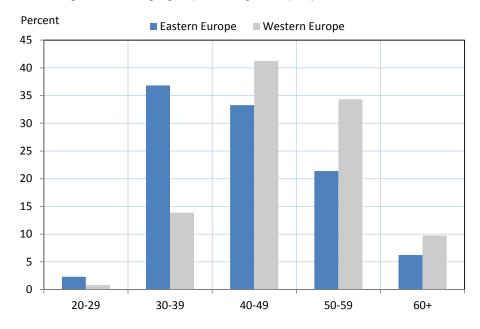
## B. Women among the Bottom 99 Percent and the Top 1 Percent

In countries with more female employment among the bottom 99 percent earners the share of women among the top 1 percent is higher, statistically significant at the 5 percent level (Figure 10). The share of women among the bottom 99 percent is virtually identical to the overall female employment share which includes the top 1 percent. One way to interpret this positive cross-country correlation between the female employment share and the fraction of women at the top is that general measures raising female labor force participation may feed through to the higher ranks of the corporate hierarchy. This feedthrough is, however, incomplete. According to the empirical results, if the fraction of women among the bottom 99 percent increases by three percentage points, the fraction of women among the top 1 percent rises by two percentage points.

The established relationship is nearly unchanged when Eastern European countries are removed from the sample and so appears to be quite general. The combination of higher female employment overall and reduced gender gaps at the top is an interesting counterpart to Olivetti and Petrongolo (2008). They find that more female employees increase average gender wage gaps, as this pulls more women with below-average skills into employment. The two results together suggest that higher female employment could have two opposing effects on manwoman-comparisons. It may widen gender wage gaps but promote female representation at the top.

Regressing the share of women among the top 1 percent on the share of women among the bottom 99 percent yields a coefficient estimate of 0.655 and a p-value of 0.019. The R-squared is 0.298 and the number of observations 18.

Panel A. Average share of age groups among the top 1 percent



Panel B. Average share of age groups among the bottom 99 percent

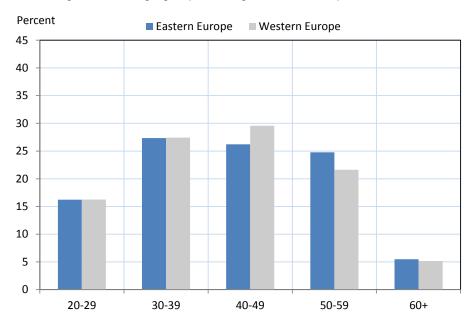


FIGURE 9. EMPLOYEES' AGE IN EASTERN AND WESTERN EUROPE

*Notes:* The figure shows that top 1 percent earners tend to be much younger in Eastern than Western Europe, even though employees are not generally younger in Eastern than Western Europe. Eastern Europe includes the Czech Republic, Estonia, Hungary, Poland and the Slovak Republic. The statistics are the unweighted average across the countries in the sample.

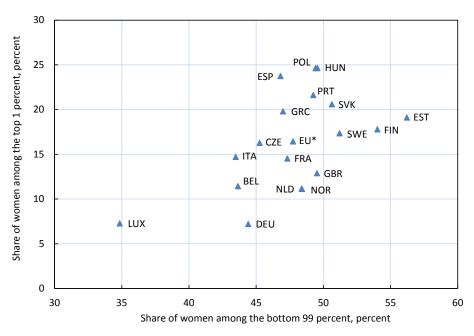


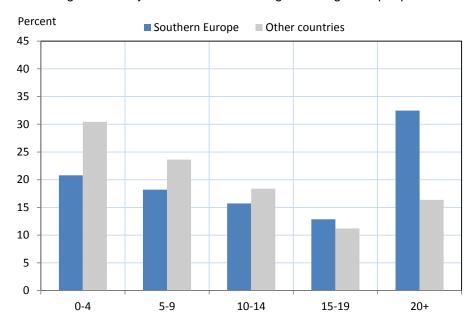
FIGURE 10. WOMEN AMONG THE BOTTOM 99 PERCENT AND THE TOP 1 PERCENT

*Notes:* The figure shows a positive, statistically significant at the 5 percent level, cross-country correlation between the share of women among the bottom 99 percent and the share of women among the top 1 percent. EU\* is the unweighted average across the European countries in the sample.

#### C. Length of Firm Tenure in Southern Europe and Other Countries

In Southern European countries (Greece, Italy, Portugal and Spain), one-third of the top 1 percent have worked for the same firm for more than 20 years, more than in the other European countries (Panel A of Figure 11). This is despite the similarities in firm tenure between Southern Europe and other countries for the bottom 99 percent (Panel B of Figure 11). When ordered according to the top 1 percent's average years of firm tenure, the four Southern European countries are all ranked among the highest five, with France, which could be classified as belonging to Southern Europe too, third. These cross-country differences in firm tenure for high earners could be a sign of stronger family ties or weaker labor market flexibility at the top in the south of Europe.

Panel A. Average share of years of firm tenure ranges among the top 1 percent



Panel B. Average share of years of firm tenure ranges among the bottom 99 percent

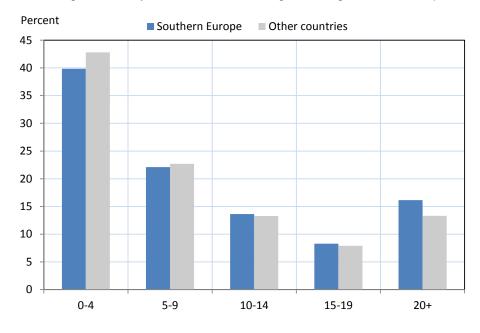


FIGURE 11. EMPLOYEES' LENGTH OF FIRM TENURE IN SOUTHERN EUROPE AND OTHER COUNTRIES

*Notes:* The figure shows that top 1 percent earners tend to have been employed with their current firm for much longer in Southern Europe than other countries, even though years of firm tenure are not generally different in Southern Europe than elsewhere. Southern Europe includes Greece, Italy, Portugal and Spain. The statistics are the unweighted average across the countries in the sample.

# D. Employees in the ICT industry among the Bottom 99 and the Top 1 Percent

Information and communication is the only industry for which the share of employees among the top 1 percent falls with the share of employees among the bottom 99 percent in a statistically significant fashion (Figure 12). Related studies have argued that information and communication technologies (ICT) are complementary with non-routine tasks performed by high-skilled workers in other industries (Autor, Levy and Murnane 2003; Michaels, Natraj and Van Reenen 2014). If more ICT helps create high-value jobs elsewhere, a larger share of employees working in ICT may squeeze out ICT employees from the top of the earnings distribution. The negative correlation across countries in the figure is consistent with this view. Eastern European countries, where relatively many of the top 1 percent but few of the bottom 99 percent work in ICT, are critical for identifying the relationship.

One other cross-country correlation with respect to a different industry is worth noting. The labor income share of the top 1 percent tends to be higher, the larger is the share of financial sector employment among the top 1 percent. The p-value is 0.101 in the full sample and 0.027 when Luxembourg is excluded. This likely reflects the high pay of financial sector employees, even within the top 1 percent. The relationship is much weaker when correlating the top 1 percent income share with the financial sector share in total employment.

<sup>&</sup>lt;sup>10</sup> Regressing the share of ICT employees among the top 1 percent on the share of ICT employees among the bottom 99 percent yields a coefficient estimate of -1.955 and a p-value of 0.030. The R-squared is 0.277 and the number of observations 17.

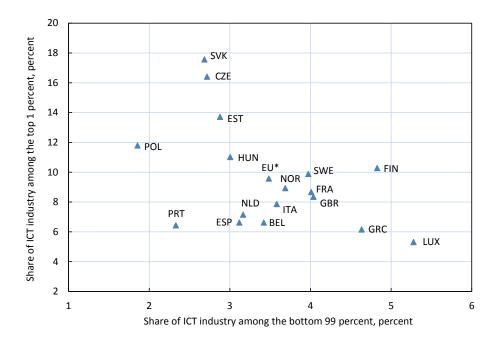


FIGURE 12. EMPLOYEES IN THE ICT INDUSTRY AMONG THE BOTTOM 99 AND TOP 1 PERCENT

*Notes:* The figure shows a negative, statistically significant at the 5 percent level, cross-country correlation between the share of employees among the bottom 99 percent working in the ICT industry and the share of employees among the top 1 percent working in the ICT industry. Employees in the public administration are not available for all countries and are therefore removed from the sample for cross-country comparison. Germany is not included since its industry classification is defined according to NACE Rev. 1.1, not NACE Rev. 2 as for the other countries. EU\* is the unweighted average across the European countries in the sample.

## E. Health Professionals and Life Expectancy

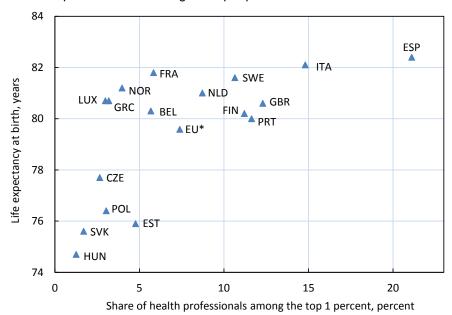
Health professionals are another large group of top income earners and exceed the number of business and finance professionals among the top 1 percent in Finland, France, Italy, Portugal, Sweden and the United Kingdom. The proportion of health professionals among the top 1 percent is positively correlated with life expectancy at birth (Panel A of Figure 13). A one percentage point increase in the share of health professionals among the top 1 percent is associated with a  $3\frac{1}{2}$  months longer life, statistically significant at the 1 percent level. The same

Regressing life expectancy at birth on the share of health professionals among the top 1 percent yields a coefficient estimate of 0.289 and a p-value of 0.006. The R-squared is 0.407 and the number of observations 17.

relationship does not hold for the proportion of health professionals among the bottom 99 percent (Panel B of Figure 13). The values for life expectancy are taken from the OECD Health Statistics database.

Countries in Eastern Europe are an important driver of the underlying statistical relationship, and excluding them reduces the slope coefficient and raises the p-value for the share of the top 1 percent who are health professionals to slightly above 10 percent, although the number of observations is now only 12. Another consideration is that in several countries many doctors are self-employed and hence missing from the data, although it is not clear how this would impact the present finding which highlights differences between the top 1 percent and the bottom 99 percent. As with the other cross-country comparisons in this paper, the relationship does not establish causality from one health variable to the other. Nevertheless, the correlation suggests the possibility of life expectancy gains from being treated by high-paid, high-skilled health professionals.

Panel A. Health professionals among the top 1 percent



Panel B. Health professionals among the bottom 99 percent

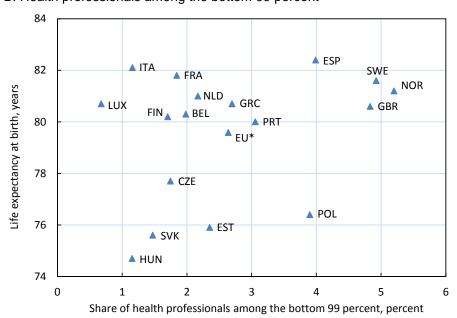


FIGURE 13. HEALTH PROFESSIONALS AND LIFE EXPECTANCY

*Notes:* The figure shows a positive, statistically significant at the 1 percent level, cross-country correlation between the share of health professionals among the top 1 percent and life expectancy. The same relationship does not hold for the bottom 99 percent. Germany is not included since its occupation classification is defined according to ISCO-88, not ISCO-08 as for the other countries. EU\* is the unweighted average across the European countries in the sample.

#### IV. Regression Analysis

Section II documented the unconditional distribution of the top 1 percent earners by socio-demographic and job characteristics. It also showed the unconditional distribution of all other earners by the same characteristics. However, the analysis so far has made few explicit links in the estimation between the relative frequency of top earners and all others among individuals with the same characteristic, such as age, gender or industry. The objective of this section is to study how unusual it is that a person is a top 1 percent earner, conditional on him having a particular characteristic, for example being 40-49 years old, being a man or working in finance. I use standard regression design.

An indicator variable taking on unity when the worker is in the top 1 percent is regressed on all the observable characteristics of Section II (Table 2). I rely on a linear probability model; results are very similar for logit and probit specifications. The standard errors are clustered by country; heteroskedasticity-robust standard errors (not clustered by country) are somewhat smaller than those reported here. For each characteristic the category in the middle, when measuring the proportion among the top 1 percent earners, is chosen as the reference. Observations are weighted to make the sample better aligned with the actual population.

Several features of the data merit consideration. First, information on employees in the public administration is not available for all countries. They are retained in the sample, but results are very similar when these observations are removed for all countries. Second, the regression includes a country dummy for Germany and industry and occupation are coded as 0 for Germany, since their classifications are defined somewhat differently. The results are again very similar when Germany is removed from the dataset. Finally, the specification does not have dummy variables for the other countries, which has no discernible

influence, in particular as the dependent variable (being in the top 1 percent) has the same frequency for all countries.

The regressions identify as the main determinants for the probability of a top 1 percent labor income: being older; being male; having a more advanced education degree; working in finance and insurance, information and communication, or the professional services; and being employed as a chief executive or in another managerial position. The probability to be a top 1 percent earner is about: 1 percentage point higher for people aged 40 years and more relative to 30-39-year-olds, 1½ percentage points higher for men relative to women, and 2 percentage points higher for holders of a theoretical tertiary education degree relative to others.

Conditional and unconditional probabilities of being in the top 1 percent are in many cases similar, but some differences stand out. The conditional probabilities rise monotonically in age and education, contrary to the unconditional probabilities, reflecting the increasingly higher likelihood of being in the top 1 percent given a higher age or degree. Being a chief executive or senior official is by a large margin the best predictor of earning a top 1 percent labor income, even though this group makes up only 15 percent of the top 1 percent, much less than some groups defined by age, gender or other characteristics. Firm-specific skills (captured by the length of firm tenure) as opposed to general skills influence the likelihood of being a top earner in a hump-shaped form. The likelihood is lowest for new recruits and employees who have had a long career with their current firm. However, the economic significance of the estimates is small when other observable characteristics are controlled for.

TABLE 2—THE DETERMINANTS OF THE PROBABILITY OF A TOP 1 PERCENT LABOR INCOME

Dependent variable: Indicator for top 1 percent	Coefficient estimate	Standard error	
Age in years: reference 30-39			
20-29	-0.204*	0.100	
40-49	0.815***	0.083	
50-59	0.923***	0.145	
60+	1.146**	0.454	
Gender: reference Woman			
Man	1.268***	0.080	
Education: reference Upper secondary			
Primary	-0.008	0.087	
Lower secondary	-0.067	0.086	
First tertiary (practice)	0.563	0.414	
First tertiary (theory)	1.745**	0.611	
Second tertiary	2.654**	0.958	
Years of firm tenure: reference 10-14			
0-4	-0.219***	0.043	
5-9	-0.129**	0.054	
15-19	-0.094*	0.054	
20+	-0.215*	0.123	
Industry: reference Transport			
Manufacturing	0.359***	0.066	
Energy	0.190	0.212	
Construction	-0.155	0.107	
Wholesale & retail	0.118	0.075	
Information & communication	0.948**	0.333	
Finance & insurance	2.603***	0.729	
Professional services	0.844***	0.205	
Admin. & Support	-0.220	0.159	
Public administration	-1.080***	0.249	
Education	-0.921***	0.319	
Health & social care	-0.117	0.126	
Leisure activities	-0.301**	0.112	
Occupation: reference Science professionals			
CEOs & senior officials	17.659***	2.067	
Admin./sales managers	8.431***	1.276	
Production managers	3.696***	1.043	
Health professionals	2.352***	0.408	
Teaching professionals	-0.106	0.276	
Business/finance professionals	0.872***	0.149	
ICT professionals	-0.473	0.365	
Legal/cultural professionals	0.778**	0.340	
Associate professionals	0.015	0.292	
Admin./sales workers	0.167	0.337	
Production workers	-0.510	0.358	
Elementary workers	0.184	0.398	
R-squared	0.060		
Observations	9,984,921		

*Notes:* The regression is OLS. It shows the change in the probability that a person is a top 1 percent earner when she falls in this instead of the reference category. Standard errors are clustered at the country level. \*\*\* indicates significance at the 1 percent level, \*\* at the 5 percent level and \* at the 10 percent level. Observations are weighted to make the sample better aligned with the actual population. A country dummy for Germany is included and industry and occupation are coded as 0 for observations from Germany, since their classifications are defined somewhat differently.

These regression coefficients are average estimates across the 18 European countries in the sample. To gauge the degree to which countries are heterogeneous in the determinants for the probability of a top 1 percent labor income, two regressions are run: one for Western and the other for Eastern European countries (Table 3). Three differences are particularly noteworthy. First, in Eastern Europe employees who are 40-49 years old are the most likely to be in the top 1 percent, while in Western Europe this is the case for employees who are 60 years or older. This pattern is in line with the descriptive finding in Subsection III.A that top earners are younger in Eastern compared with Western Europe. Second, the gender gap at the top, or the extent to which the gender of the individual explains top 1 percent labor earnings, is somewhat less pronounced in Eastern Europe. Third, among industries finance and insurance maximizes the likelihood of being in the top 1 percent in Western Europe, information and communication in Eastern Europe. This result resonates well with Subsection III.D which showed that in Eastern European countries relatively many of the top 1 percent but few of the bottom 99 percent work in information and communication.

Table 3—The Determinants of the Probability of a Top 1 Percent Labor Income: Western and Eastern Europe

	Wester	Eastern Europe		
Dependent variable: Indicator for top 1 percent	Coefficient estimate	Standard error	Coefficient estimate	Standard erro
Age in years: reference 30-39				
20-29	-0.124	0.110	-0.714***	0.061
40-49	0.901***	0.084	0.357**	0.085
50-59	1.090***	0.143	0.004	0.087
60+	1.301**	0.518	0.039	0.237
Gender: reference Woman				
Man	1.305***	0.090	0.968***	0.022
Education: reference Upper secondary				
Primary	-0.029	0.115	0.023	0.035
Lower secondary	-0.101	0.083	0.246***	0.027
First tertiary (practice)	0.536	0.456	0.754**	0.214
First tertiary (theory)	1.634**	0.675	2.511***	0.233
Second tertiary	2.468**	1.022	4.066***	0.352
Years of firm tenure: reference 10-14				
0-4	-0.207***	0.048	-0.298***	0.063
5-9	-0.099	0.064	-0.260*	0.110
15-19	-0.082	0.063	-0.185	0.104
20+	-0.207	0.137	-0.366*	0.138
Industry: reference Transport				
Manufacturing	0.395***	0.078	0.115**	0.033
Energy	0.271	0.233	-0.042	0.288
Construction	-0.070	0.110	-0.505**	0.121
Wholesale & retail	0.125	0.093	0.045	0.113
Information & communication	0.653*	0.345	3.305**	0.728
Finance & insurance	2.719***	0.844	1.836***	0.280
Professional services	0.842***	0.238	0.913	0.518
Admin. & Support	-0.169	0.178	-0.433**	0.154
Public administration	-1.020***	0.268	-1.599***	0.213
Education	-0.859**	0.362	-1.353***	0.249
Health & social care	-0.075	0.141	-0.398*	0.150
Leisure activities	-0.227*	0.120	-0.710***	0.104
Occupation: reference Science professionals	0.221	0.120	0.710	0.104
CEOs & senior officials	19.368***	2.423	15.670**	4.302
Admin./sales managers	8.385***	1.472	8.654**	1.976
Production managers	3.569**	1.204	4.358**	0.972
Health professionals	2.568***	0.409	1.007**	0.290
Teaching professionals	-0.160	0.409	0.066	0.290
Business/finance professionals	0.761***	0.180	1.420***	0.202
ICT professionals	-0.697*	0.180	1.420	0.202
Legal/cultural professionals	-0.697 0.738*	0.365	0.936	0.635
			0.936	
Associate professionals	-0.112	0.332		0.071
Admin./sales workers	0.045	0.374	0.937***	0.089
Production workers	-0.663	0.385	0.462**	0.115
Elementary workers	0.011	0.430	1.294***	0.181
R-squared Observations	0.057 6,054,216		0.089 3,930,705	

*Notes:* The regressions are OLS. They show the change in the probability that a person is a top 1 percent earner when she falls in this instead of the reference category. Standard errors are clustered at the country level. \*\*\* indicates significance at the 1 percent level, \*\* at the 5 percent level and \* at the 10 percent level. Observations are weighted to make the sample better aligned with the actual population. In the regression for Western Europe, a country dummy for Germany is included and industry and occupation are coded as 0 for observations from Germany, since their classifications are defined somewhat differently.

#### V. Conclusion

This paper is the first to undertake a full characterization of the top 1 percent earners in 18 European countries. It uses the largest European-wide harmonized source available, a matched employer-employee dataset with a sample of 10 million employees. This survey overcomes main weaknesses associated with alternative data sources which have been more widely used for income inequality analysis to date. Tax records tend to have insufficient information on the profiles of individual earners, and household surveys usually suffer from a small sample size. In addition, the inclusion of a large set of European countries allows analyzing differences in the characteristics of top earners between countries, an important issue that practically no paper has attempted to study.

I find common patterns across countries. The top 1 percent tend to: be in the 40s and 50s; be men; have a tertiary education degree; work in finance, manufacturing, or wholesale and retail; and be employed as chief executives or in other senior management positions. These results are broadly in line with the few ones that are already known in the literature, either for a particular country or for a particular characteristic. The consistency of results has two important implications; it suggests, first, that the characteristics of the top 1 percent in the survey are representative and, second, that the exclusion of the self-employed and of capital income may not affect the findings. Some of the results might not come as a surprise. Yet, this is the first time that the composition of top earners has been rigorously quantified with one consistent dataset and such a large number of countries along several important dimensions.

I proceeded with regressions to identify the categories of characteristics for which the fraction of top earners is particularly high. These are individuals who: are 40 years or older; are male; have a more advanced tertiary education degree; work in finance and insurance; and are employed as chief executives or in other

senior management positions. Besides these broadly similar patterns across Europe, the study has uncovered several important cross-country differences. For example, top earners are younger in Eastern Europe, they include more women in countries with higher overall female employment, and they have worked with their current employer for longer in Southern Europe.

The analysis opens the scope for further research along several directions. One of these could be to explore causality in some of the simple cross-country correlations the paper documents. Another avenue that could be pursued is to combine the data on the top 1 percent in this paper with sector-specific measures of regulation. This would allow empirical testing of the market-based view (Kaplan and Rauh 2013) versus the rent-extraction view (Bivens and Mishel 2013; Furman and Orszag 2015) to explain high labor incomes at the top. The hypothesis of the rent-extraction view would be that sectors which are more strongly regulated relative to other sectors and other countries attract more top 1 percent incomes. Finally, the paper has treated European countries as individual economies. An extension could also look at the characteristics, including the country of work, of the top earners in Europe as a whole.

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## Appendix of

## Who Are the Top 1 Percent Earners in Europe?

#### By OLIVER DENK

This appendix contains cross-country comparisons in Appendix A1 and individual country profiles in Appendix A2 on the characteristics of the top 1 percent earners and the bottom 99 percent earners. EU\* in Appendix A1 is the unweighted average of the sample countries. Employees in the public administration are not available for all countries and are therefore removed from the sample underlying Figure A1.5. All statistics in Appendix A2 are expressed in percent. The scales in Appendix A2 are the same for all countries, except for Luxembourg in Panels A and E of Figure A2.10. The data define industry and occupation classifications somewhat differently for Germany, which does not allow matching the categories for the other countries in Figures A1.5, A1.6 and A2.6 (Panels E and F).

# **A1.** Cross-Country Comparisons

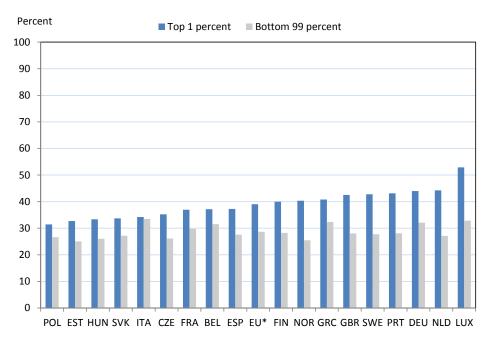


FIGURE A1.1. SHARE OF 40-49-YEAR-OLDS

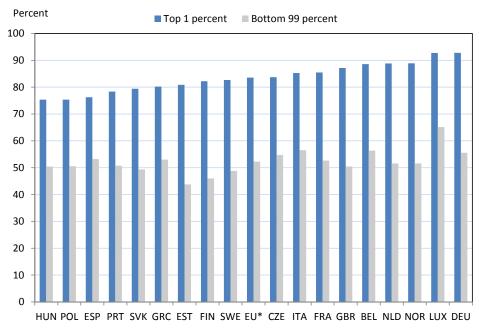


FIGURE A1.2. SHARE OF MEN

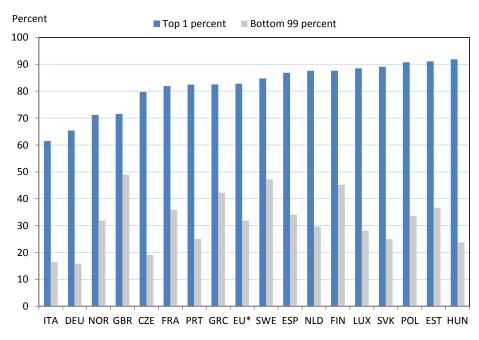


FIGURE A1.3. SHARE OF TERTIARY GRADUATES

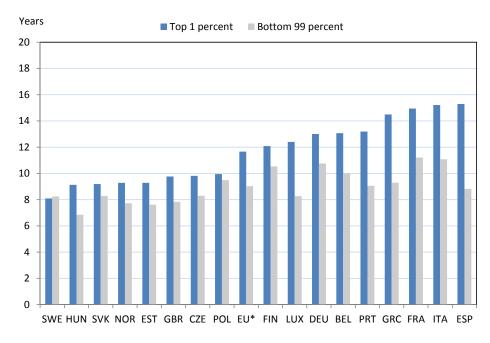


FIGURE A1.4. AVERAGE NUMBER OF YEARS IN THE FIRM

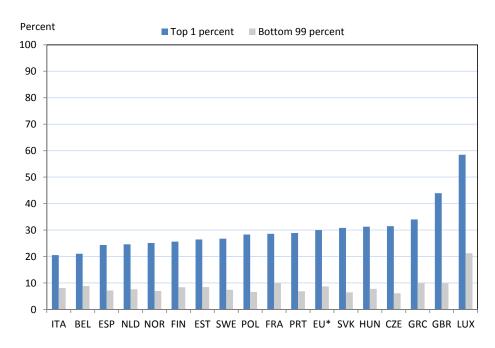


FIGURE A1.5. SHARE OF EMPLOYEES IN INFORMATION & COMMUNICATION AND FINANCE & INSURANCE

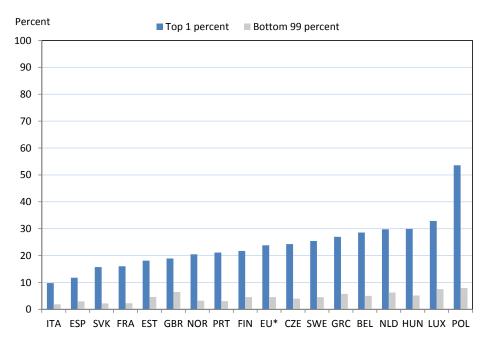
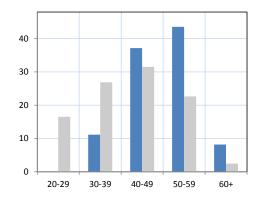


FIGURE A1.6. SHARE OF EMPLOYEES WHO ARE TOP EXECUTIVES OR BUSINESS/FINANCE PROFESSIONALS

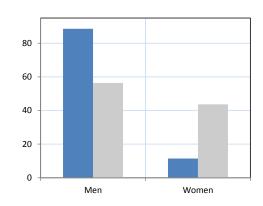
### **A2. Individual Country Profiles**

■ Top 1 percent ■ Bottom 99 percent

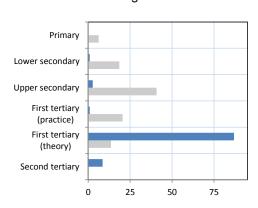
Panel A. Share of age groups



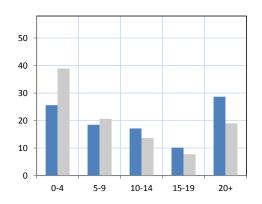
Panel B. Share of men and women



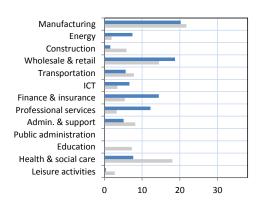
Panel C. Share of highest education



Panel D. Share of years of firm tenure



Panel E. Share of industries



Panel F. Share of occupations

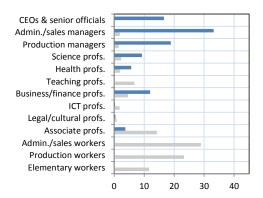
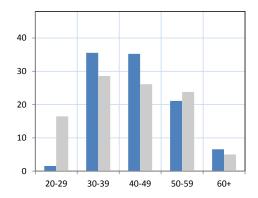


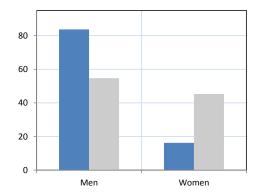
FIGURE A2.1. BELGIUM: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT



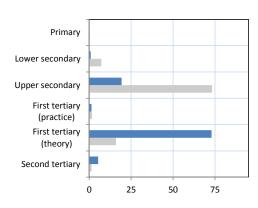
Panel A. Share of age groups



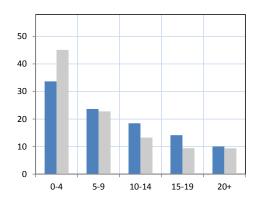
Panel B. Share of men and women



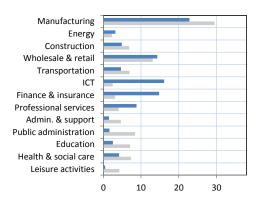
Panel C. Share of highest education



Panel D. Share of years of firm tenure



Panel E. Share of industries



Panel F. Share of occupations

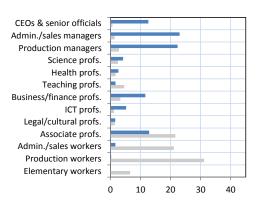
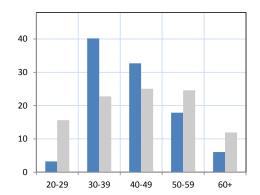


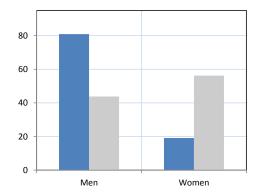
FIGURE A2.2. CZECH REPUBLIC: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT



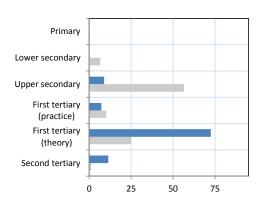
Panel A. Share of age groups



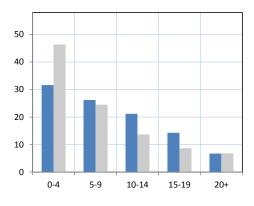
Panel B. Share of men and women



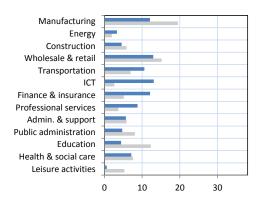
Panel C. Share of highest education



Panel D. Share of years of firm tenure



Panel E. Share of industries



Panel F. Share of occupations

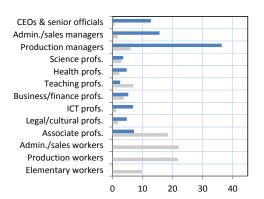
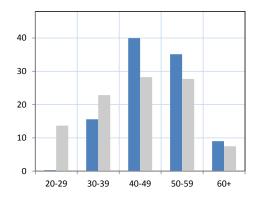


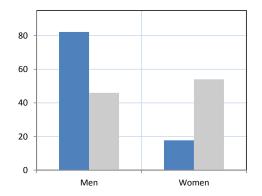
FIGURE A2.3. ESTONIA: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT



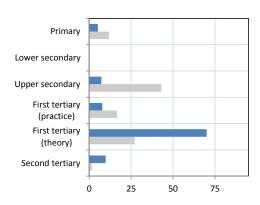
Panel A. Share of age groups



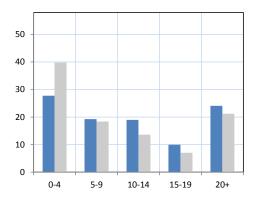
Panel B. Share of men and women



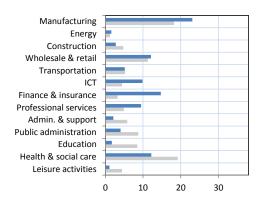
Panel C. Share of highest education



Panel D. Share of years of firm tenure



Panel E. Share of industries



Panel F. Share of occupations

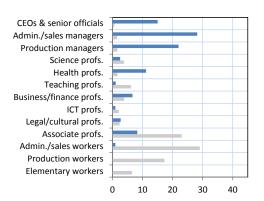
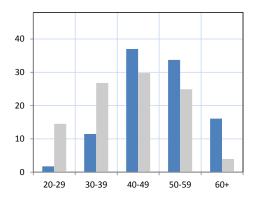


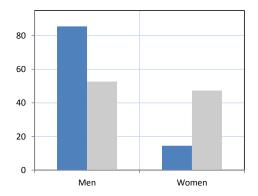
FIGURE A2.4. FINLAND: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT



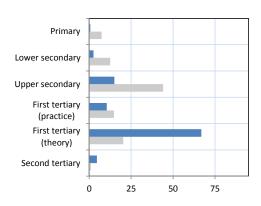
Panel A. Share of age groups



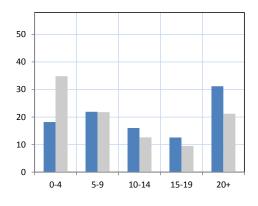
Panel B. Share of men and women



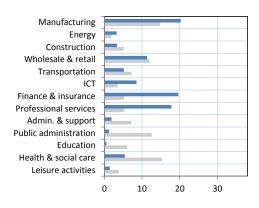
Panel C. Share of highest education



Panel D. Share of years of firm tenure



Panel E. Share of industries



Panel F. Share of occupations

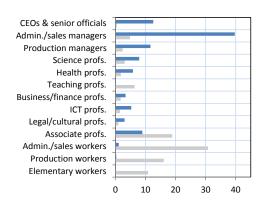
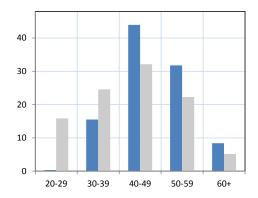


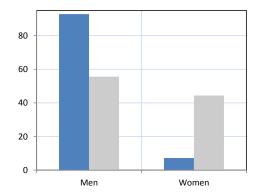
FIGURE A2.5. FRANCE: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT



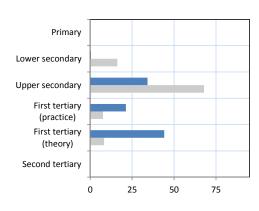
Panel A. Share of age groups



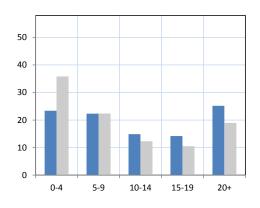
Panel B. Share of men and women



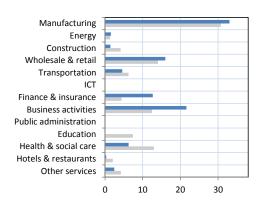
Panel C. Share of highest education



Panel D. Share of years of firm tenure



Panel E. Share of industries



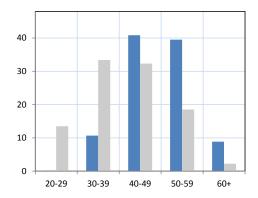
Panel F. Share of occupations



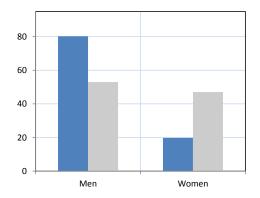
FIGURE A2.6. GERMANY: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT



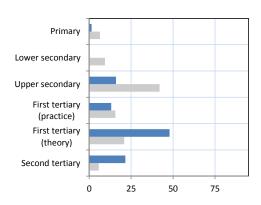
Panel A. Share of age groups



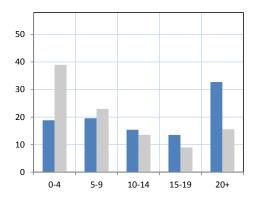
Panel B. Share of men and women



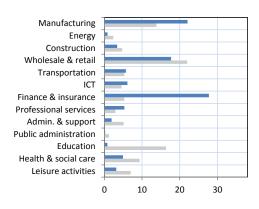
Panel C. Share of highest education



Panel D. Share of years of firm tenure



Panel E. Share of industries



Panel F. Share of occupations

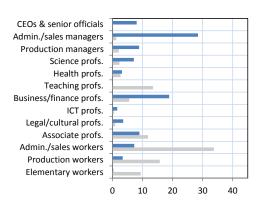
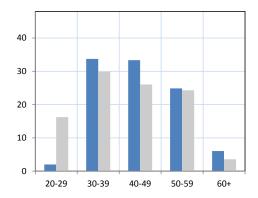


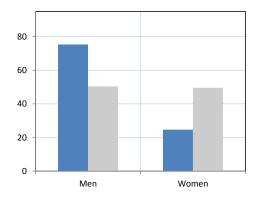
FIGURE A2.7. GREECE: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT



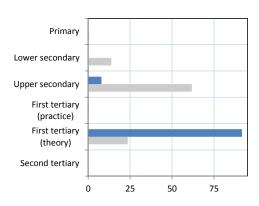
Panel A. Share of age groups



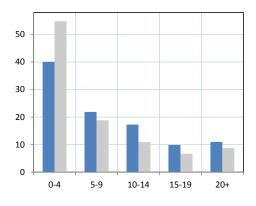
Panel B. Share of men and women



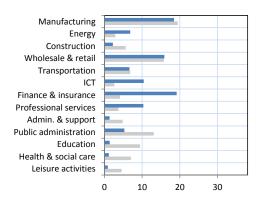
Panel C. Share of highest education



Panel D. Share of years of firm tenure



Panel E. Share of industries



Panel F. Share of occupations

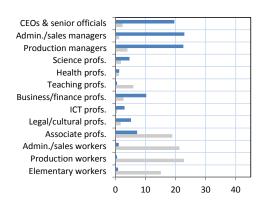
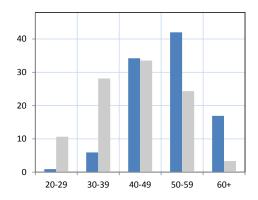


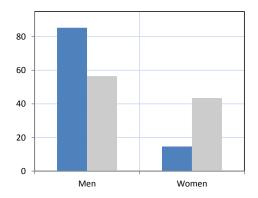
FIGURE A2.8. HUNGARY: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT



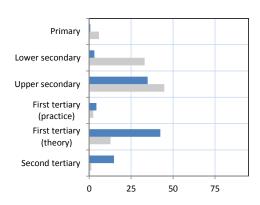
Panel A. Share of age groups



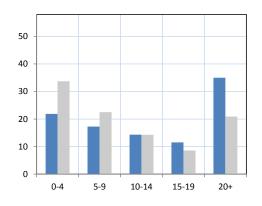
Panel B. Share of men and women



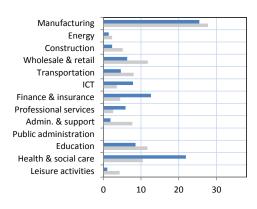
Panel C. Share of highest education



Panel D. Share of years of firm tenure



Panel E. Share of industries



Panel F. Share of occupations

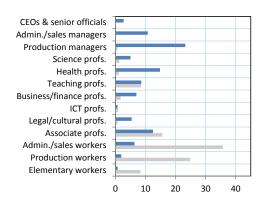


FIGURE A2.9. ITALY: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT

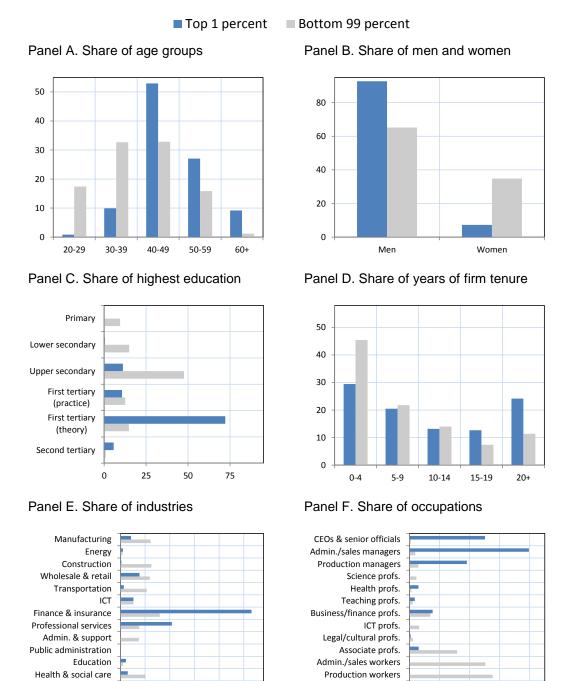


FIGURE A2.10. LUXEMBOURG: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT

Elementary workers

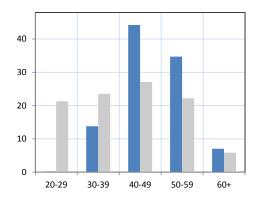
40

Leisure activities

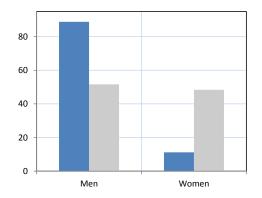
10 20 30 40

#### ■ Top 1 percent ■ Bottom 99 percent

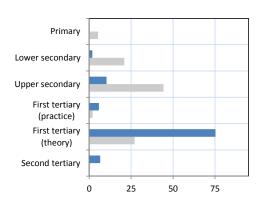
Panel A. Share of age groups



Panel B. Share of men and women

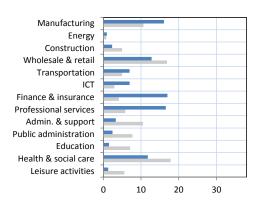


Panel C. Share of highest education



Panel D. Share of years of firm tenure No data available

Panel E. Share of industries



Panel F. Share of occupations

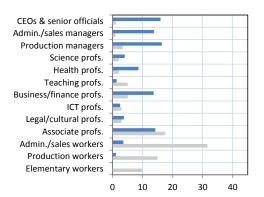
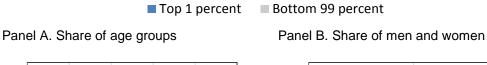
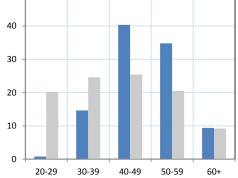
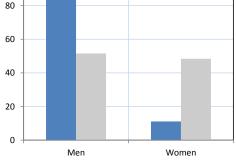


FIGURE A2.11. NETHERLANDS: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT

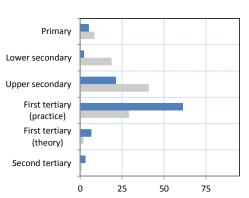




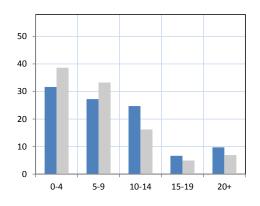
60



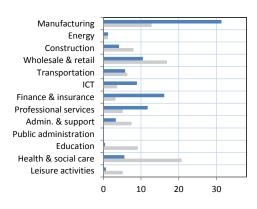
Panel C. Share of highest education



Panel D. Share of years of firm tenure



Panel E. Share of industries



Panel F. Share of occupations

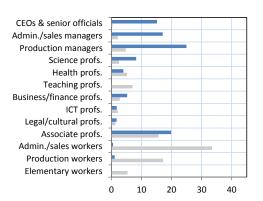
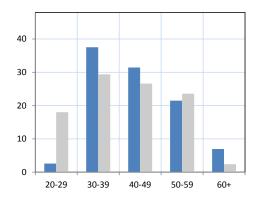


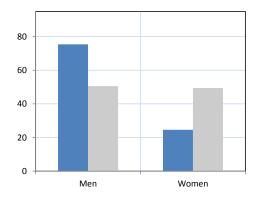
FIGURE A2.12. NORWAY: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT



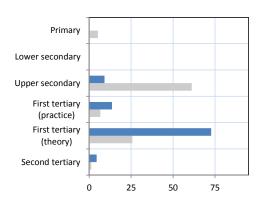
Panel A. Share of age groups



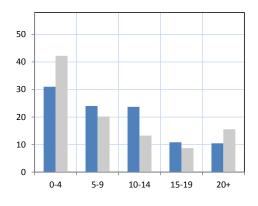
Panel B. Share of men and women



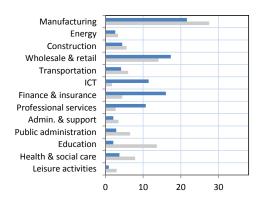
Panel C. Share of highest education



Panel D. Share of years of firm tenure



Panel E. Share of industries



Panel F. Share of occupations

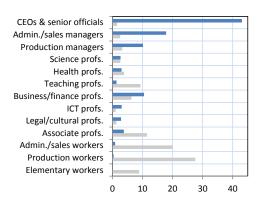
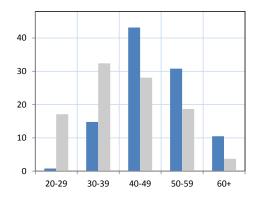


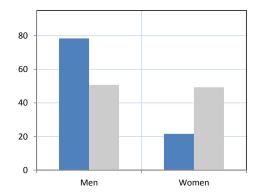
FIGURE A2.13. POLAND: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT



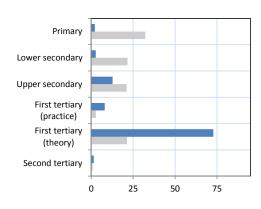
Panel A. Share of age groups



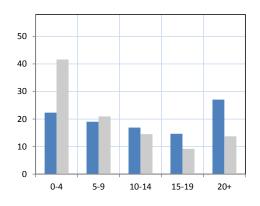
Panel B. Share of men and women



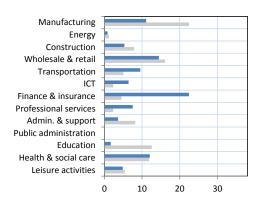
Panel C. Share of highest education



Panel D. Share of years of firm tenure



Panel E. Share of industries



Panel F. Share of occupations

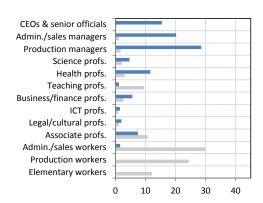
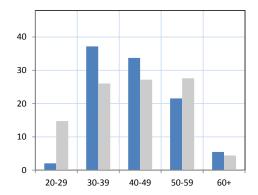


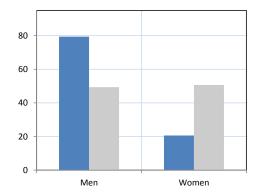
FIGURE A2.14. PORTUGAL: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT



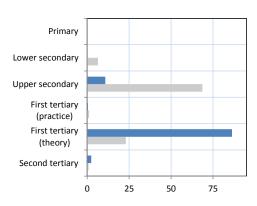
Panel A. Share of age groups



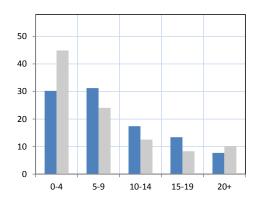
Panel B. Share of men and women



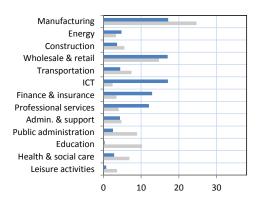
Panel C. Share of highest education



Panel D. Share of years of firm tenure



Panel E. Share of industries



Panel F. Share of occupations

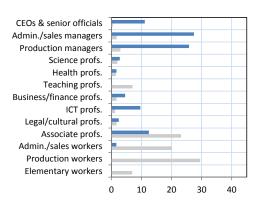
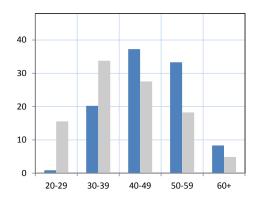


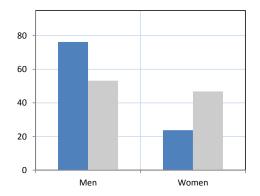
FIGURE A2.15. SLOVAK REPUBLIC: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT



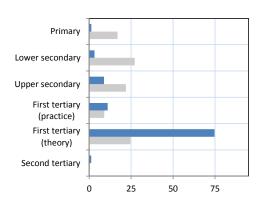
Panel A. Share of age groups



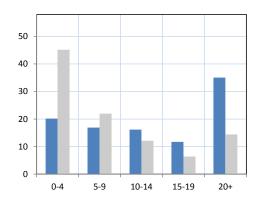
Panel B. Share of men and women



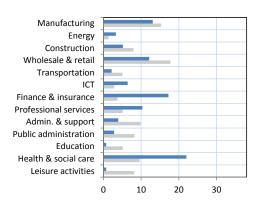
Panel C. Share of highest education



Panel D. Share of years of firm tenure



Panel E. Share of industries



Panel F. Share of occupations

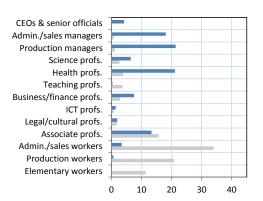
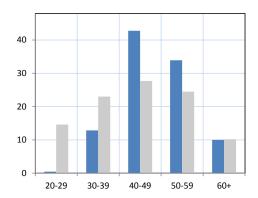


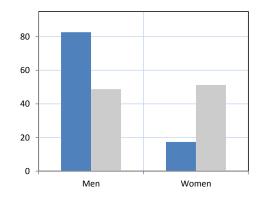
FIGURE A2.16. SPAIN: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT



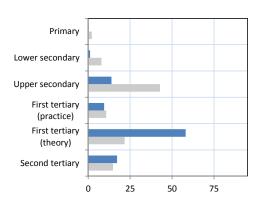
Panel A. Share of age groups



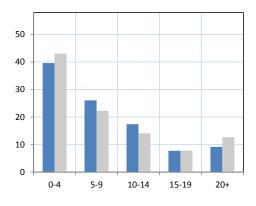
Panel B. Share of men and women



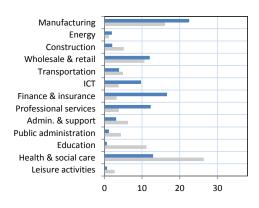
Panel C. Share of highest education



Panel D. Share of years of firm tenure



Panel E. Share of industries



Panel F. Share of occupations

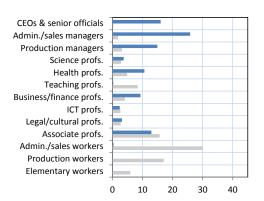
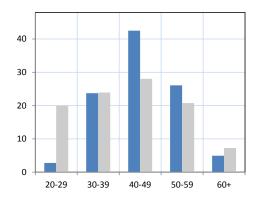


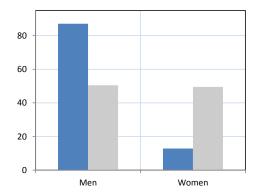
FIGURE A2.17. SWEDEN: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT



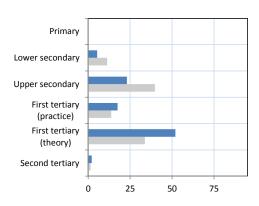
Panel A. Share of age groups



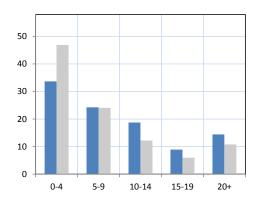
Panel B. Share of men and women



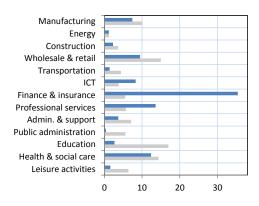
Panel C. Share of highest education



Panel D. Share of years of firm tenure



Panel E. Share of industries



Panel F. Share of occupations

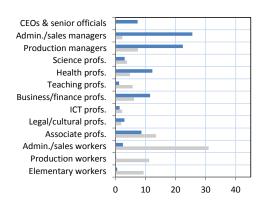


FIGURE A2.18. UNITED KINGDOM: THE TOP 1 PERCENT AND THE BOTTOM 99 PERCENT